TRIANGLE

Job Description:

Triangle Software are looking for a motivated individual in this full time role. They will report directly to the Sales Director in the Southern Office; assisting with marketing the company as well as helping to execute the sales plan. The candidate must be enthusiastic and willing to adapt their approach to different industries and campaigns. As part of a small team they must be flexible and open to travel and staying away for exhibitions if necessary. Triangle sell bespoke and tailored software to a range of clients and are looking to expand further by building the brand to find new customers within existing markets as well as exploring the potential of new business development areas.

The Role:

- To be responsible for executing our social media strategy, to build the brand and connect with potential customers via our interactive networks. These include Linkedin, Twitter and website blogs.
- To initiate telesales campaigns and build our prospect database.
- To represent Triangle Software at exhibitions and other trade events/shows.
- To identify new markets and business opportunities for company diversification.
- To assess inbound company calls for sales opportunities.
- Diary management for Sales Director.

Essential Skills/Qualities:

- Full driving licence and own a car.
- Self-motivated individual with a high level of initiative.
- Exemplary professional telephone manner.
- Experience of using Microsoft Office and Outlook.
- Outstanding personal skills, with the ability to create a lasting first impression.
- Ability and willingness to network with potential clients and existing clients from a variety of industries

Desired Skills/Qualities:

- Experience of using Google Drive and Gmail.
- Previous telesales experience, with success.
- Previous customer service experience, with success.
- Excellent verbal and written communication skills.
- Prior experience of networking with new prospects/existing clients.

To apply for this role, please send a CV and covering letter to Anna@trianglesoftware.co.uk.

Closing date for applications is Friday, September 25th 2015.

Please note only those selected for interview will be contacted. If you have not received notice of interview within 14 days, your application has been unsuccessful.